

WEL/SEC/2022

November 14, 2022

To,

<b>BSE Limited</b> 1 <sup>st</sup> Floor, Rotunda Bldg, Dalal Street, Fort, Mumbai - 400 001. Scrip Code: 532553	<b>National Stock Exchange of India Limited</b> Exchange Plaza, C-1, Block-G, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051. NSE Symbol: WELENT
--	---

Dear Sir/Madam,

**Sub.: Business Update pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

Further to our letter with respect to Un-Audited Financial Results for the quarter and half year ended September 30, 2022, kindly find attached Business Update of the Company.

Kindly take note of the above.

Thanking you.

For **Welspun Enterprises Limited**

**Priya**  
**Tushar**  
**Pakhare**

Digitally signed  
by Priya Tushar  
Pakhare  
Date: 2022.11.14  
23:57:27 +05'30'

**Priya Pakhare**  
**Company Secretary**  
**FCS - 7805**

**Welspun Enterprises Limited**

Welspun House, Kamala City, Senapati Bapat Marg, Lower Parel (West), Mumbai 400 013, India.

T : +91 22 6613 6000 / 2490 8000 F : +91 22 2490 8020

E-mail : companysecretary\_wel@welspun.com Website : www.welspunenterprises.com

Registered Address: Welspun City, Village Versamedi, Taluka Anjar, District Kutch, Gujarat 370 110, India.

T : +91 28 3666 2222 F : +91 28 3627 9010

Corporate Identity Number: L45201GJ1994PLC023920

## **STRONG REVENUE GROWTH OF 82% YOY ON THE BACK OF ROBUST ORDER BOOK** *Expanding footprint across Roads and Water segments to drive profitable growth*

**Mumbai, November 14, 2022:** Welspun Enterprises Ltd. ("WEL" or "Company"), part of the Welspun Group, today announced its results for the quarter and half year ended 30 September 2022.

### **MANAGEMENT COMMENTS**

- Strong order book at ~Rs 114,000 Mn as on 30<sup>th</sup> September 2022 (including Rs 17,960 Mn for O&M and asset replacement in MCGM STP project)
  - Water & Wastewater management segment constitutes 56%
  - Road projects constitutes 44%
- Completion Certificate received for Maharashtra Amravati (Pkg AM 2) on 30<sup>th</sup> July 2022
- Completion Certificate received for (Chutmalpur Ganeshpur & Roorkee Chutmalpur Gagalheri (CGRG) on 7<sup>th</sup> October 2022
- Balance stakes from JV partners acquired in a key step towards closing the Actis transaction:
  - 51% stake in Chikhali-Tarsod Highways Private Limited (Chikhali-Tarsod HAM Project)
  - 51% stake in RGY Roads Private Limited (Chutmalpur Ganeshpur & Roorkee Chutmalpur Gagalheri (CGRG) and Gagalheri Saharanpur Yamunanagar (GSY) HAM Projects)

**Speaking about the performance, Mr. Sandeep Garg, Managing Director, Welspun Enterprises Limited, said,** *"After a very strong start to FY'23 when we reported Q1 performance last quarter, we continued our strong performance in Q2 as well. During the quarter under review, we registered a revenue growth of 82% over the same period last year. We also saw an expansion in operating margin as compared to Q1 FY23 on account of better cost management and some moderation in commodity prices. With a robust orderbook in hand and an increasingly growing footprint beyond the Roads vertical into Water and Wastewater Management, we are very optimistic about our outlook going forward. Sustained efforts towards enhancing efficiencies, operating leverage, and easing commodity price trends give us confidence of also improving our margin trajectory.*

*With the Actis transaction for monetisation of some of our Road assets, we are preparing ourselves for the next phase of the Company's growth. We remain focused on value creation through our asset-light strategy. Our ability to recycle capital with a superior return profile through asset monetisation is a testimony to our strategy of deploying capital in a low risk execution model to create a portfolio of High-Value High Margin projects."*

## CONSOLIDATED FINANCIALS

### Income Statement Snapshot (Rs Million)

Particulars	Q2FY23	Q2FY22	YoY %	H1FY23	H1FY22	YoY %
<b>Total Income</b>	<b>5,529</b>	<b>3,034</b>	<b>82%</b>	<b>12,684</b>	<b>6,678</b>	<b>90%</b>
<b>EBITDA</b>	<b>702</b>	<b>389</b>	<b>80%</b>	<b>1,309</b>	<b>852</b>	<b>53%</b>
EBITDA margin	12.8%	13.0%	(18) bps	10.4%	12.9%	(248) bps
<b>PBT Before Exceptional Item</b>	<b>399</b>	<b>142</b>	<b>181%</b>	<b>734</b>	<b>373</b>	<b>97%</b>
Exceptional Item	667	0	-	667	0	-
PBT	1,066	142	650%	1,401	373	276%
Profit from discontinuing operations*	318	121	163%	558	207	170%
<b>PAT</b>	<b>1,330</b>	<b>225</b>	<b>491%</b>	<b>1,821</b>	<b>482</b>	<b>278%</b>
Cash PAT	<b>1004</b>	<b>280</b>	<b>259%</b>	<b>1838</b>	<b>588</b>	<b>213%</b>

Note: Cash PAT = PBDT (Before exceptional item)– Current tax + Non-cash ESOP expenses | Prior figures have been restated wherever necessary  
 \* - Refers to projects which are being monetized

## STANDALONE FINANCIALS

### Income Statement Snapshot (Rs Million)

Particulars	Q2FY23	Q2FY22	YoY %	H1FY23	H1FY22	YoY %
<b>Revenue from Operations</b>	<b>5,096</b>	<b>2,800</b>	<b>82%</b>	<b>11,840</b>	<b>6,242</b>	<b>90%</b>
Other Income	108	84	28%	272	179	52%
<b>Total Income</b>	<b>5,204</b>	<b>2,885</b>	<b>80%</b>	<b>12,112</b>	<b>6,420</b>	<b>89%</b>
<b>EBITDA</b>	<b>573</b>	<b>338</b>	<b>70%</b>	<b>1,070</b>	<b>752</b>	<b>42%</b>
EBITDA margin	11.0%	11.7%	(70) bps	8.8%	11.7%	(287) bps
<b>PBT Before Exceptional Item</b>	<b>378</b>	<b>175</b>	<b>116%</b>	<b>694</b>	<b>427</b>	<b>63%</b>
Exceptional Item	53	0	-	53	0	-
PBT	431	175	146%	747	427	75%
<b>PAT</b>	<b>396</b>	<b>142</b>	<b>178%</b>	<b>646</b>	<b>342</b>	<b>89%</b>
PAT margin	7.8%	5.1%	269 bps	5.5%	5.5%	0 bps
<b>Cash PAT</b>	<b>335</b>	<b>183</b>	<b>83%</b>	<b>608</b>	<b>418</b>	<b>45%</b>

Note: Cash PAT = PBDT– Current tax + Non-cash ESOP expenses | Prior figures have been restated wherever necessary.

### Balance Sheet Snapshot (Rs Million)

	30 <sup>th</sup> September 2022	31 <sup>st</sup> March 2022
<b>Net worth</b>	<b>19,307</b>	<b>18,942</b>
Gross Debt	<b>6,524</b>	<b>5,018</b>
- Long Term Debt	6,007	5,018
- Short Term Debt (Working Capital Loan)	517	0
<b>Cash &amp; Cash Equivalents<sup>#</sup></b>	<b>2,497</b>	<b>1,883</b>
Net Debt / (Cash)	4,027	3,135
Other Long Term Liabilities	131	351
Mobilisation advance payable	6,034	3,946
Total Net Fixed Assets (incl. CWIP)	478	571
Net Current Assets (Excl. Cash & Cash Equivalents) (adj.)	5,945	4,565
Other Long-Term Investments and assets (adj.)	23,076	21,238

<sup>#</sup> Includes Fixed Deposits kept with banks

## INVESTMENTS (AS ON 30<sup>TH</sup> SEPTEMBER 2022; RS MILLION)

Project	Investment	Additional funding for current portfolio
HAM Road Portfolio	10,097	Rs. 2,360 Mn in Next 1 to 2 Years
Road BOT Projects	6,795	
Oil & Gas Projects	4,096	
Water BOT Projects	919	
Other assets	720	
<b>Total</b>	<b>22,627</b>	

### ABOUT WELSPUN ENTERPRISES LTD.

Welspun Enterprises Ltd. (WEL), part of the Welspun Group, is an infrastructure development company focusing on Road, Water and Wastewater segments. The Company also has investments in Oil & Gas Exploration. Backed by experienced management and strong parentage, WEL has a proven track record with the execution of water supply projects and over 1,000 kms of road projects.

### ABOUT WELSPUN GROUP

Welspun Group is one of India's fastest growing global conglomerates, with businesses in Line Pipes, Home Textiles, Infrastructure, Steel, Advanced Textiles and Flooring solutions. With the presence of over three decades, Welspun has been recognized as a global leader in Home Textiles and Line Pipes, with existence in over 50 countries backed by a strong team of 26,000+ employees. The Group enjoys a strong relationship with almost all Fortune 100 companies operating in the Retail and O&G sectors and has been continuously following global ESG practices as a responsible conglomerate.

#### Disclaimer

The information in this release has been included in good faith and is for general purposes only. It should not be relied upon for any specific purpose and no representation or warranty is given as regards to its accuracy or completeness. No information in this release shall constitute an invitation to invest in Welspun Enterprises Ltd or any of its affiliates. Neither Welspun Enterprises Ltd, nor their affiliates' officers, employees or agents shall be liable for any loss, damage or expense arising out of any action taken on the basis of this release, including, without limitation, any loss of profit, indirect, incidental or consequential loss.

**For further information please visit** [www.welspunenterprises.com](http://www.welspunenterprises.com) or contact the Investor Relations team at: [investorrelations\\_WEL@welspun.com](mailto:investorrelations_WEL@welspun.com)